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## **Key Stakeholders Attending AuWE2021**















PacificHydro



RAC



Infigen









windlab





































## SPEAKER HIGHLIGHTS



The Hon. Lily D'Ambrosio

Minister for Energy, Environment and Climate Change

Victorian Government



Senior Representative

Department of Industry, Science, Energy and Resources



**Chloe Hicks** 

Director, Energy Infrastructure and Renewable Energy Zones

NSW Department of Planning, **Industry and Environment** 



Dean Sharafi

Head Of System Management EGM Strategy & Business Development **AEMO Powerlink Queensland** 



**Richard Lowe** 

EGM Business Growth

**Transgrid** 



#### Damien Sanford

GM Asset & Digital Services, Growth & Future Networks

**AusNet Services** 



#### **Bess Clark**

General Manager Project Marinus **TasNetworks** 



#### **Ashley Manna**

Group Executive, Corporate Development **Electranet** 



#### **Brett Wickham**

Managing Director, Energy **ACCIONA Australia** 



**Stewart Bell** 

#### Fernando Santamaría

Managing Director

Iberdrola Australia



#### **Steve Quilter**

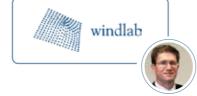
EGM, Energy Trading and Commercial Strategy **Stanwell Corporation** 



#### **Andrew Gardner**

Head of Wind Energy and Manufacturing

**CEFC** 



#### **Deion Campbell**

**Chief Executive** Tilt Renewables



#### **Rob Fisher**

Managing Director, Australia Windlab



#### **Anthony Yeates**

EGM Business Development

Ratch-Australia



#### **Matthew Nimmo**

Director of Generation Australia **Pacific Hydro** 



#### Casper Frost Thorhauge

Chief Executive Officer Star of the South



#### **Stephanie Easton**

Manager, Operations Control Centre **Infigen Energy** 



#### **Andrei Naumovich**

**APAC Business Development** Manager, Wind Application Peikko



#### James Arthur

Director

Infrastructure Capital Group



#### Ally Bonakdar

Director, Energy & Sources, Specialised Finance

NAB



#### **Nick Cowling**

Associate Director

Macquarie Group



### Julien Gaschignard

General Manager Engineering

Downer

## **EVENT OVERVIEW**

## **Australia Wind Energy 2021**

is a premier information change and business networking platform between multiple stakeholders in the country's wind value chain.

The two-day show is estimated to attract 500+ industrial stakeholders, representing Australia federal and state governments, home and international investors, developers, network providers, financiers, EPCs, as well as key equipment and solution providers.

- In Conjunction with 100% Renewables Australia 2021
- New Partnership Opportunities with key stakeholders in the value chain
- Wind Power Finance & Investment Guideline in Australia
- Offshore Wind Power Supply Chain Management Guideline in Australia

# **DECISION MAKERS**

- 30% Corporate Energy Buyers/ **Developers/Utilities**
- Investors/ Financiers
- 20% EPC/ Construction
- **Equippment and Solution Providers**
- Government/ NPO

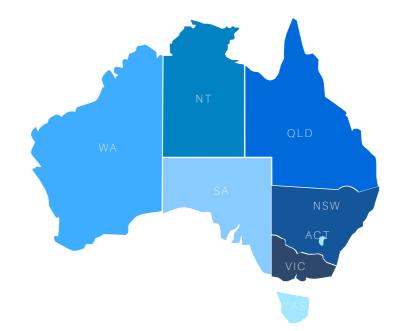
# 500+ SENIOR

#### 35% 7.3% of renewable energy generation of total electricity generation 6.3GW 14.6% wind power was installed Annual Growth Rate 7.9GW 6.3GW of projects located in favorable parts of the grid projects received development approval

## What State Governments Are Investing in?

**MARKET SNAPSHOTS** 

**Key Numbers of Year 2019** 



- The Star of the South project now is in its feasibility phase. Planned for the south coast of Gippsland, the \$8 billion project will provide 2200 MW of clean energy to homes across Victoria and bring jobs to the area.
- The proposed wind farm is situated approximately 10 km off the coast and will utilise the strong grid systems in Latrobe Valley as well as skillsets and industries raised by power generation and offshore oil & gas exploration.

## **Australia's First Offshore Wind Project**



Government mandate to support 1000 MW new renewable generation by 2025

New renewable energy zone for 3000 MW of projects

• 15 GW Asian Renewable Hub Stand-alone systems

• Proposed 1 GW solar and wind farm New Bass Strait interconnector

100% renewable energy target by 2030SA-NSW interconnector

• 50% renewable energy target by 2030 in law

2045 zero net emissions target

KerangLink transmission line

Australia/Singapore power link



	———— 08:00- 08:55 Registration and Arrival Break ————————————————————————————————————
08:50-08:55	Welcome by Leader Associates
08:55-09:05	Opening Address by Chair
	Calling for Chair Person
09:05-09:20	Keynote Speech
	The Hon Lily D'Ambrosio, Minister for Energy, Environment and Climate Change, Victorian Government (Confirmed)

#### **MORNING SESSION | REGULATIONS AND MARKET TREND**

09:20-09:50	[KEYNOTE] Federal Government's Strategies for Policies and Regulations
	Department of Industry, Science, Energy and Resources (Inviting)

#### 09:50-10:35 [KEYNOTE] State Governments' Supports for The Booming Wind Energy

Chloe Hicks, Director, Energy Infrastructure and Zones, NSW Department of Planning, Industry and Environment (Confirmed)

Senior Representative, VIC Department of Environment Land Water and Planning (Confirmed)

QLD Department of Natural Resources, Mines and Energy (Confirming)

10:35-11:05 Morning Break and Exhibition Visit -

#### 11:05-11:55 [PANEL] Creating A Statutory Pathway for Future of Offshore Wind

Senior Representative, Department of Industry, Science, Energy and Resources (Confirmed) Calling for speakers

#### [PANEL] Industries Leaders' Gathering: Opportunities and Challenges in 11:55-12:45 **Australia Wind Energy Market**

You can hear various voices from the leading players in the whole industry chain to discuss on the landscape, market outlook, financing & investment trends and estimated effects of policy on the industry growth.

#### Moderator:

Open for sponsor

#### Panelists:

Brett Wickham, Managing Director, Energy, Acciona Australia (Confirmed) Fernando Santamaría, Managing Director, Iberdrola Australia (Confirmed) Rob Fisher, Managing Director, Australia, Windlab (Confirmed) Deion Campbell, Chief Executive Officer, Tilt Renewables (Confirmed) Jason Willoughby, Chief Executive Officer, CWP Renewables (Confirmed)

#### AFTERNOON SESSION | ELECTRICITY MARKET

#### [PANEL] Driving the Energy Transition - Challenges for A TSO to Enable 14:00-14:50 **Future Energy System**

Grid congestion, erratic transmission loss factors and system strength issues caused quite a few delays in commissioning in 2019, having impacts on project developers' portfolio. This session is set up to gather major TSOs in the country to discuss how they can help facilitate the gird connection.

#### Moderator:

Dean Sharafi, Head of System Management, AEMO (Confirmed)

#### Panelists:

Ashley Manna, Group Executive, Corporate Development, Electranet (Confirmed) Stewart Bell, EGM Strategy & Business Development, Powerlink Queensland (Confirmed)

Richard Lowe, Executive Manager, Business Growth, Transgrid (Confirmed)

Damien Sanford, GM Asset & Digital Services, Growth & Future Networks, AusNet Services (Confirmed)

#### 14:50-15:40 [PANEL] Pros and Cons of Spot Market and PPA - Power Suppliers' Perspective

There are several available pricing mechanisms in Ausralia's electricity market. The most usual one is to pour wind power into spot market, where the price is fluctuating. On the other hand, a increasing number of power generators are employing power purchase agreement, where the expected revenue is relatively stable. You can learn from a few generators with rich portfolio in the session and to see which one is suitable for you.

#### Moderator:

Open for sponsor

#### Panelists:

Matthew Nimmo, Director of Generation Australia, Pacific Hydro (Confirmed) Anthony Yeates, EGM Business Development, Ratch-Australia (Confirmed) Steve Quilter, EGM, Energy Trading and Commercial Strategy, Stanwell Corporation (Confirmed)

#### 15:40-16:00 [KEYNOTE] ARENA's Wind-related Investment Pipeline

Australian Renewable Energy Agency (Inviting)

#### 16:00- 16:30 Afternoon Break and Exhibition Visit

#### [KEYNOTE] Including Massive Clean Power into NEM by Marinus Link 16:30-16:45

Bess Clark, General Manager Project Marinus, TasNetworks (Confirmed)

#### [KEYNOTE] Maximising Profits and Reducing Risk with Automated 16:45-17:05 **Renewable Energy Trading Solutions.**

Harley Mackenzie, Owner, Hard Software (Confirmed)

#### 17:05-17:55 [PANEL] Operating A Profitable Wind Farm in the NEM

Before building a wind farm connected to the grid, developers should have a clear understanding of the National Electricity Market (NEM). The on-schedule commissioning and power output are not simple tasks as we have saw last year in Gannawarra because NEM is fragmented, different from many other countries' manner. In the session, panelists will share their lessons based on real data sourced from their project portfolio and probe into the principles.

**Energy and Sustainability Night** 

#### **Moderator:**

Open for sponsor

#### Panelists:

Stephanie Easton, Manager - Operations Control Centre, Infigen Energy (Confirmed) Australian Energy Market Operator (Inviting)

#### 17:55-18:05 Closing Address by Chair

Calling for Chair Person

12:40-14:00 Luncheon and Networking 18:10-20:10



08:30-09:00

Registration and Arrival Break

09:00-09:10

**Opening Address by Chair** 

Calling for Chair Person

## IVIC

#### MORNING SESSION | FINANCING AND DEVELOPMENT

09:10-10:00

## [PANEL] Mitigating the Risks of Wind Farm Projects - Financiers' Perspective

Learn from the major financiers in the market to identify, avoid or mitigate the project-related risks.

Moderator

Marilyne Crestias, Director, Renewable Energy Insights (Confirmed)

Panelists:

Andrew Gardner, Director, Wind Energy and Manufacturing, CEFC (Confirmed)

Nick Cowling, Associate Director, Macquarie Group (Confirmed)

Ally Bonakdar, Director, Energy & Sources, Specialised Finance, NAB (Confirmed)

James Arthur, Director, Infrastructure Capital Group (Confirmed)

10:00-10:50

## [PANEL] How to Build and Enhance Good Relationships with Local Communities & Stakeholders

Local communities' permission and support is very critical for project developer to proceed with the wind farm. The session gathers both developers and NGOs to discuss on how to manage friendly two-way relationships.

**Moderator:** 

Open for Sponsor

Panelists:

Bess Clark, General Manager Project Marinus, **TasNetworks** (**Confirmed**) Andrew Bray, National Coordinator, **Australian Wind Alliance** (**Confirmed**)

Australian Farmers for Climate Action (Inviting)

10:50-11:20

Morning Break and Exhibition Visit

11:20-11:50

[KEYNOTE] TBC

Moderator:

Senior Representative, Star of the South (Confirmed)

11:50-12:40

#### [PANEL] Streamlining Project Construction and Reduce the Uncertainty

Qualified construction management helps ensure your wind project is delivered on time and within budget. Leading construction and engineering experts gather here to give their advices in many aspects, including health & safety management, risk management and quality assurance.

SPONSORED BY



Robert Ceic, Service Line Leader, Power Generation & Renewable Energy, **GHD** (**Confirmed**)

Katrina Swalwell, Technical Director - Energy, Aurecon (Confirmed)

Julien Gaschignard, General Manager Engineering, Downer (Confirmed)

Andrei Naumovich, APAC Business Development Manager, Wind Application, Peikko (Confirmed)

12:40- 14:00 Luncheon and Networking

## **AFTERNOON SESSION | SUPPLY CHAIN AND OPERATIONS**

14:00-14:50

## [PANEL] Supply Chain Challenges for Offshore Wind Projects Delivery in Australia

The lack of native turbine-makers or an established supply chain makes it hard for offshore generation to come anywhere close to the price of onshore projects in Australia. For example, a jack-up barge, one of the vital elements in the supply chain, has to be shipped from Europe, as there is none in the whole southern hemisphere.

This session gathers offshore business specialists inside and outside the country to identify the challenges project developers will face and explore the possibilities to solve the problems from multiple perspectives.

Moderator:

Open for Sponsor

Panelists:

Patrick Gorr, Associate Principal, Arup (Confirmed)

Vestas (Inviting)

Copenhagen Offshore Partners (Inviting)

14:50-15:20

#### [KEYNOTE] TBC

25-minute presentation and 5-minute Q&A session

Moventas (Confirmed)

15:20-15:40

#### [KEYNOTE] TBC

15-minute presentation and 5-minute Q&A session

Reserved for Sponsor

15:40-16:30

## [PANEL] Optimizing the Performance of Wind Energy Portfolio in Australia

Optimal wind asset operations are key to ensure high generation performance and favourable financial returns. The benefits of the process are important for ageing operational wind turbines as well as newly installed farms.

A few rich-experienced wind developers gather here to discuss on their route maps, comprising turbine inspections, turbine engineering, wind resource and operational SCADA data analytics disciplines.

**Moderator:** 

**Utopus Insights (Confirmed)** 

Panelists:

Chris Baldwin, Wind Operations Manager, **Meridian Energy Australia (Confirmed)**Pedro Vozone, Technical Head of Wind Farm Projects, **RES (Confirmed)** 

AGL (Inviting)

16:30-16:40

**Closing Address by Chair** 

Calling for Chair Person

16:20-17:20 Networking Drinks

## BE A PART OF OUR INTEGRATED MARKETING CAMPAIGN

## **Premium sponsorship**

This option is for innovative companies wanting to lead the market and grab market share. Sponsorship packages are tailored to meet your specific marketing goals, and typically include high visibility speaking slots, moderation roles, a large prominent stand and facilitated meetings.

#### Co-host events

Why not host 2 events within the big event and get the best of both worlds? Private luncheons, 1-1 online meeting platform, cocktail reception, the list is long. Our team will work with you to produce the most relevant format.

## **Networking Opportunties**

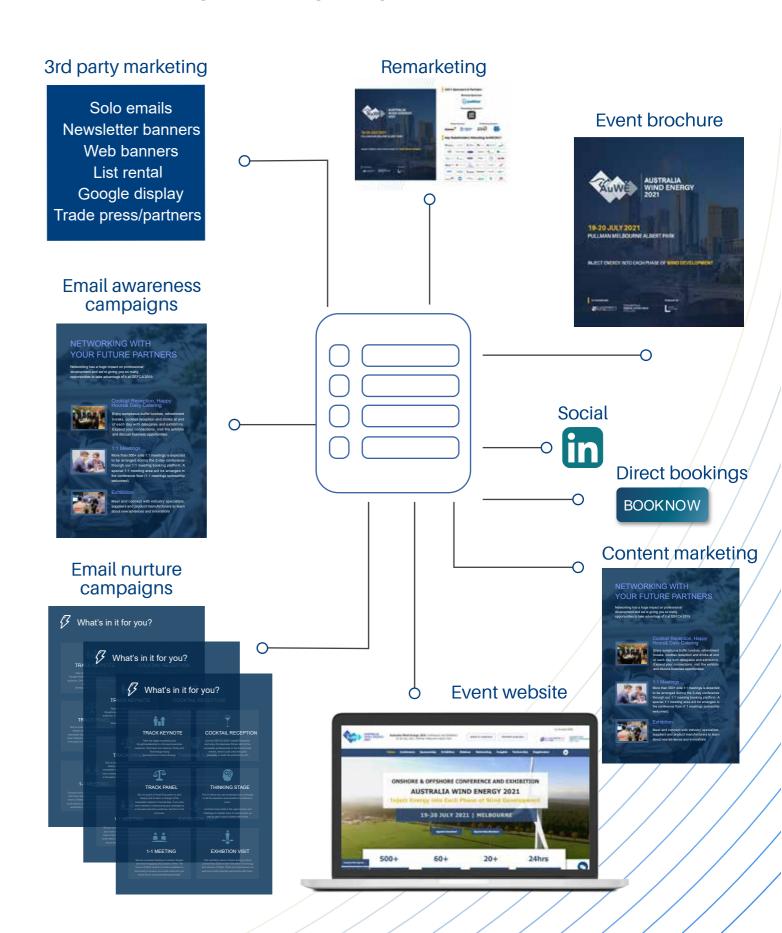
There are over 500 seats available at the conference venue. There's a variety of meeting opportunities available. The earlier you reserve the better the opportunities you'll reserve.



## why this is a great marketing opportunity

- Get your brand in front of over 1500 industry stakeholders across the energy sector in Australia and globe
- Create and reinforce leadership in these markets
- Meet and partner with the utilities, power producers, investors, developers, large energy, government bodies and key industry stakeholders
- 4 Launch new products, initiatives and segments
- 5 Open new market opportunities, especially geographically
- 6 Market, prospect and sell
- 7 Establish partnerships and collaborations
- 8 Leverage on our extensive marketing campaign

Our marketing campaign kicks off monthly out and is a fully integrated digital campaign using a variety of channels:



# NETWORKING WITH YOUR FUTURE PARTNERS

Networking has a huge impact on professional development and we're giving you so many opportunities to take advantage of it at AuWE 2021.



## Cocktail Reception, Happy Hours & Daily Catering

Enjoy sumptuous buffet lunches, refreshment breaks, cocktail reception and drinks at end of each day with delegates and exhibitors. Expand your connections, visit the exhibits and discuss business opportunities.



## 1:1 Meetings

More than 500 side 1:1 meetings is expected to be arranged during the 2-day conference thourgh our 1:1 meeting booking platform. A special 1:1 meeting area will be arranged in the conference floor (1:1 meetings sponsorhip welcomed).



## **Exhibition**

Meet and connect with industry specialists, suppliers and product manufacturers to learn about new advances and innovations

500+ 1-1 Meetings to be Scheduled Networking and Matchmaking Service Powered by Jublia Start building business connections and Partnerships by using Jublia 1:1 Meeting Platfrom, our user-friendly event matchmaking service.

## How does it work?

It's incredibly simple. We will send registeration link to all our conference delegates and exhibitors two weeks before the event. Sign in the platform and the system will

automatically match you and other attendees based on your meeting invitation.

## 1 Build your profle

Add your photo, simple introduction, social media links and more. Display what you want other to know!

## 2 Book 1:1 meetings

Select a time, send a meeting request, and receive a table number automaticaly.

## 3 Browse top matches

Jublia offers you matches based on what you're looking for and what you offer. View attendees profiles that are ranked in order of relevance to you.



Go to your calendar to manage your availability and meeting requests.





1:1 meeting platform will be open two weeks before the conference.